



DISTINGUISHED ALUMNI CIRCLE AWARD RECIPIENT



WILLIAM F. GRUBER '83

President

Broker's Settlement Services Inc.

As president of Broker's Settlement Services Inc., William (Bill) F. Gruber '83 is responsible for all business development initiatives including sales, marketing, client relations and social media for the company.

Mr. Gruber also plays a significant role in corporate development activities and strategic relationships, including the company's affiliated business relationships, and key strategic client and partnership initiatives.

As a principal of the company, Mr. Gruber is a member of the senior management team, a select group that manages the company's growth and strategy.

Before joining Broker's Settlement Services, Mr. Gruber was founder and director of sales and marketing at Advantage Equity Services (AES). In this position he was responsible for all business development initiatives, and he played a significant role in corporate development activities and strategic joint ventures, affiliated business relationships, and key strategic client and partnership initiatives. As a founder and former principal of the company, Mr. Gruber also was a member of the AES senior management team. He resigned as an officer, employee and shareholder of AES on May 31, 2003, upon selling his interest in the company.

Mr. Gruber previously was senior vice president of business development for National Real Estate Information Services. As the company's first sales representative, he was responsible for developing the company's sales and marketing department, expanding the sales force and growing the sales of the company to over \$18 million annually within five years. Mr. Gruber started his title career in 1988, working as a regional representative for T.A. Title Insurance Company, a Pennsylvania-based title insurance underwriter.

Mr. Gruber earned his bachelor's degree in business administration and management at La Roche College, where he now serves on the board of trustees and is a member of the Strategic Planning Steering Committee. He and his wife Corinne (Derby) have been married for 30 years and have four children, Luke (25), Maggie (21), Aaron (19) and Alex (19).

